

Old Dominion Chapter – Door & Hardware institute
Chapter Meeting June 8, 2010

Meeting Location:

Comfort Inn, 3200 West Broad Street, Richmond, VA

The Meeting was called to order by Barry Cowardin and after brief remarks was turned over to Chapter President Joe Mondejar.

Discussion was held regarding the difficulty of scheduling chapter functions over the past year, ratio of manufacturer representative members vs. distributor members, the loss of over 30 paying chapter members and the sharp decline in attendance at meetings by all members-both rep and distributor. An issue identified was that members were not getting notified of chapter news. A copy of the membership roster obtained from national was shown to contain erroneous contact information for many members. It was also noted that there is a similar situation across the country with other chapters experiencing lack of attendance and energetic programs.

All attending agreed that ODC must present a value to business owners to make it worthwhile to send their employees to chapter meetings and events. With current economic situation, this becomes even more important. The mission or goal of the chapter was questioned. "What does the chapter do for me?" If employers do not see the value of what the chapter has to offer, they will not support it by allowing employees to attend. Members and employers must look to chapter as a tool to assist members to achieve accreditation points.

It has been noted that National is eager to please and is willing to assist educational opportunities with materials and instructors. Paul Martin volunteered to chair the Education Committee and will facilitate an educational program for the fall – tentatively in September. Two types of educational programs were discussed – nationally accredited points based programs and local informational programs held at regular chapter meetings. Paul will contact National this week to see what they can offer and how they can assist.

Discussion continued regarding the importance of promotion of chapter events to the membership. All attending agreed we could do a much better job in obtaining more detailed contact information including confirmation of email addresses, phone numbers and fax numbers. Tracy Patterson volunteered to assist with sending out notices until the November meeting when new officers would be selected.

Barry Cowardin will obtain the complete list and details of chapter organization to allow the chapter to reorganize and get back to appropriate structure.

Discussion was directed toward officially scheduling the next business meeting. A motion was made and seconded to hold the next meeting on Tuesday, November 9th, 2010. Barry volunteered to research a

location and will facilitate sending out notices at the end of October to provide location, time and cost. Tracy Patterson agreed to assist in distributing the notices.

Local chapter membership was discussed. I was reiterated that members DO NOT have to be a national member to have local chapter membership. In the past, the chapter has elected to allow National to collect the dues and forward to our treasurer but this is not required. Tracy volunteered to be Membership Chairperson and will work to contact chapter members.

John Martin volunteered to make contact with Tim Peterson with VT and schedule him tentatively to be the program for the November meeting. General discussion was also held pertaining to vendor brand specific versus generic discussion of product.

John further noted that tentative plans have been made for the chapter outing. A motion was made, seconded and passed to have the outing on the weekend of October 1-3, 2010 at the Courtyard Marriott in Virginia Beach. John will plan the hotel, hospitality and Rodney agreed to chair the golf committee. John noted that the hotel graciously agreed to offer the same room rates as provided two years ago.

Barry noted that the business meeting portion of the November meeting would need to include the selection of officers for the 2011-2012 term. Steve Pitt agreed to assist when Barry volunteered to head the Nominating Committee. Matt Gregory will also help on this committee.

A motion was made, seconded and passed to schedule the first meeting of 2011 for February 8, 2011. Details will be clarified after the new slate of officers take office.

A motion was made, seconded and passed to adjourn the meeting and begin the dinner.